

Seller must pay the FAM special assessment at closing. Does that sound right?

Not to us. So we developed specific processes, contacts, and legal avenues to get buyers to pay the Fountains at Mclean special assessment. Guess what? Our efforts paid off...and when we recently sold our listing at 1524 Lincoln Way, the buyer paid the assessment.

Most sellers end up paying for special assessments at closing... but why? After all, you won't see the benefits of any future improvements. Paying for a special assessment at closing is like ordering an Uber and letting someone else take the ride. Except...it's a really long ride, all the way to Los Angeles, and you have to pay for their ride back too!

Don't give the buyer a free Uber to LA, contact us instead. We're Realtors that help condo owners <https://nvacondos.com/sellers/>